



SILK ROAD

Bed & Breakfast Program | Wholesale



BED & BREAKFAST PROGRAM | WHOLESALE

Bed and Breakfast Program

Create an atmosphere of elegance by serving premium quality SILK ROAD teas at your breakfast table. Pamper your guests with our collection of locally made aromatherapy bath and bodycare products.

Centuries ago, the Silk Road was a caravan route along which merchants from ports as mysterious and remote as India, Turkey, China and Sumatra traded exotic silks and priceless spice for gold and jewels.

We blend organic, premium loose teas in the time honoured tea tradition, using only 100% natural flavourings. Our aromatherapy products are made fresh, utilising plant based, biodegradable, organic ingredients. They are cruelty free and do not contain petrochemicals, dyes, artificial fragrances or preservatives. We are uncompromising in these principles and do not manufacture products unless they meet these rigorous standards.



How to Apply

Benefit from a 15% discount on a wide range of products that can be used to complement your B&B. Simply fill out the application form on the reverse and submit it to our wholesale department with your business card attached.

Each time you make a purchase, give us your name or company name first so that you can receive your discounts. Discounts are non-transferable to other businesses or individuals. Please be prepared to show ID. All orders are COD.

No minimum purchase is necessary;

however, discounts are made possible by regular purchases throughout the year. Your account will be reviewed annually, and accounts that have been inactive for six months, or those not meeting annual minimums, will be closed automatically.

Some restrictions apply: Discounts are not available on sale items, already discounted merchandise or spa services. Discounts are available on selected teapots, teacups and selected sizes of products only (not all merchandise is eligible for discounts). Please inquire with our wholesale department if you would like to know about a particular item.

Prices, discounts and the Bed & Breakfast Program are subject to change without notice.

Discounts

- soaps | 15% off
- skincare* | 15% off
- haircare | 15% off
- bathsalts* | 15% off
- bath, body & massage oils | 15% off
- essential oils and supplies | 15% off
- botanicals in bulk tubs | 15% off
- teas* | 15% off
- equipment | 10% off selected items (i.e. teapots, oil warmers)

*Does not include mini-tins or trial sizes.





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Mini-Tin Program

SILK ROAD teas and bathsalts make great client gifts or add-on sales. Save money by purchasing the tea and/or bathsalts in bulk and filling the tins yourself.

Teas and bathsalts are sold in groups of 48 units per type (e.g. 48 units of Angelwater tea or 48 units of Chai bathsalts). To qualify for a discount, you must purchase a minimum of 96 units in total.

Products eligible for this program include aromatherapy bathsalts and teas (save between 20%-30%). Contact our wholesale department for details, or pick up a copy of the Mini-Tin Program guide in-store.

Customer Application Form (PLEASE PRINT)

CONTACT NAME: _____ (PLEASE INDICATE IF YOU PREFER MR., MISS, MS. OR MRS.)

BUSINESS NAME: _____

BUSINESS ADDRESS: _____

HOME ADDRESS: _____

SHIPPING ADDRESS (IF APPLICABLE): _____

CITY: _____ PROVINCE/STATE: _____ POSTAL CODE/ZIP: _____

WORK PHONE (INCLUDE AREA CODE): _____ HOME PHONE: _____

FAX NUMBER: _____ IF YOU HAVE A PST NUMBER, PLEASE WRITE IT HERE: _____

EMAIL ADDRESS: _____ WEBSITE: _____

CHECK HERE IF YOU WOULD LIKE TO RECEIVE EMAIL UPDATES REGARDING SPECIAL PROMOTIONS, EDUCATION OR EVENTS

PLEASE SIGN BELOW TO CERTIFY THAT THE INFORMATION YOU HAVE PROVIDED US WITH IS TRUE.

_____ (SIGNATURE) _____ (DATE)

In order to qualify for our Bed & Breakfast Program, attach a business card with your application form. If you have any questions, or require assistance in filling out this form, contact wholesale@silkroadtea.com or 250 388 6815 Monday to Friday between 10am and 6pm Pacific Standard Time. Your application may take approximately 5 business days to process. Applications and accompanying documents may be faxed, mailed or dropped off at the reception desk in-store.

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email: wholesale@silkroadtea.com www.silkroadtea.com
t: 250 388 6815 f: 250 382 0001